

PUBLICATION DATE: 2026-05-28
TENDER REQUESTS TSV/TST

Mainly contains tender requests with launch in the temporary assortment with sales starting during the end of 2026 and beginning of 2027.

Please observe that many in the Tender request occurring requirements are specified through clarifications and examples in the so-called Tenders quick guide which is published on the Suppliers' portal (Portal). Please make sure that the most recently updated version of the Tenders quick guide is used during completion/submission of offer.

Generally

Temporary Assortment - Volume (TSV) and Temporary Assortment - Time (TST) are assortments that intend to meet customer demand among the news orientated and more initiated customer. Launches are made twice a month in between 53 and 220 stores. The number of stores varies with the distribution step, which in the Tender request is stated to be between 6 and 10 with Roman figures (V, VI, VII, VIII, IX and X) where X gives the largest distribution. The purchase is limited to either a specific volume (TSV) or to be stocked in a specified number of stores over a specific time period (TST) based on what is stated in the Tender Request.

Contracted volume

If nothing else is stated in the Tender request, the agreed volume will be the same as the requirement for available volume that is set in the Tender request. If the requirement for volume is an interval, then the agreed volume will be the volume within the range that is available of the winning product/s.

Contracted period

If the request is for Temporary Assortment Time (TST), the article will be called off in the specified distribution for three months from the agreed launch date. Agreements are not made regarding specific volume, but requirements for volume in tender request constitute minimum requirements for available volume to participate in the tender.

GTIN

All information that needs to be attached to the offer is stated in the tender request. The GTIN is sent in, as for the fixed range, by the tender winner in connection with the announcement of the tender win.

Review and selection

Review and selection of sent in offers is done in a way that is mostly similar to that for the fixed range. To be considered, the submitted offer must correspond to what is requested in the Tender request and be fully completed. In case it is stated in the Tender request the responsible purchaser will make a so-called expanded competition review. In such review, the purchaser, as part of the usual competitive review, will also make an assessment of submitted offers competitiveness, taking into account the producer's reputation from, for example, accepted sources in the trade. This assessment is made in relation to submitted offers per request. The final selection is done by a blind tasting in the same way as for the fixed assortment, i.e. with an elimination tasting if more than 12 tender samples remain, followed by a final tasting.

Tender samples

At the request of tender samples, two bottles must be submitted, no later than the day specified in the tender request. Request for tender samples is made by Systembolaget on the Portal about a week after the tender deadline.

Style and taste profile

Since the Tender request mainly concerns purchases of already existing products in higher price ranges, a carefully defined style and taste profile is usually less relevant. In cases, when references in the Tender request don't have a style and taste profile, the blind tasting will purely be a qualitative assessment, based on type of product, requested origin and price.

Multiple purchases

If stated in the Tender request, several purchases can be made on the same reference. In cases where several purchases can be done for the same reference, the products with the highest score will be launched based on placement in the tender tasting. That means that the product that wins the tender tasting is launched at the first specified launch date, second product at second launch date and so on.

Prior to launch

Date of deadline for launch samples and when the purchased article must be orderable will be stated in a special calendar on the Portal. The deadline for launch samples will be about 7 weeks before launch and the articles

should, as usual, be orderable 15 working days before the agreed launch date. Just as for launches in the temporary exclusive assortment, the whole agreed volume (for TST, volume offered) must be available from the beginning.

Evaluation and purchase

If stated in the Tender request, the purchased article may be subject to repurchase. The contribution limit stated in the Tender request, is the contribution the article must reach during the first 30 calendar days after the agreed launch day in order to be subject for such repurchase. For wine, the repurchase of the following vintage is normally made by agreement with the responsible purchaser (for example, price, available volume and distribution steps). In order to be subject to such repurchase, the product can't be listed in another assortment. Notice of possible repurchase will be available at the Portal a month or so after the sales start, i.e., after the agreed launch day. A summary of contribution limits per segment and distribution steps can be found among the documents under the Purchasing Terms and Conditions on the Suppliers' portal.

Clarification of headers in the tender request and guidelines regarding how to fill in offers are published on the Portal in the Tenders quick guide. We ask you in particular to note the following:

Available volume:

The volume, identical to the tender sample, that you as the supplier at least must have available to be able to respond to the Tender request. Available volume is not a sales forecast, or the amount required to maintain distribution or suchlike. Please note that available volume is usually stated in bottles/cans. In the offer, the available volume must be stated in the same unit as in the Tender request.

Price to consumer:

The prices in the Tender request are shelf prices to consumers, i.e., sales prices. For products with cash refund for recycled product, the price to consumer is stated excluding refund.

In the offer however, the price to Systembolaget must be stated.

Please note that in the price calculation on the Suppliers' portal, the current launch date should be entered when calculating the price.

Other:

Offers:

The suppliers who wish to reply to Tender requests do so through the Portal. Offers and attached documents must be submitted through the portal up until midnight (23:59) on offer deadline day.

Attached documents:

All documents and certificates that Systembolaget asks for (as for example Fairtrade and Fair for life certification) must be current and valid. Certificates that have been suspended or in any other way temporarily or permanently revoked, are not to be considered valid.

Tender samples:

The products are purchased based on their sensorial quality. Tender samples, launch samples and products delivered to the stores must therefore agree sensory.

The tender samples must:

- be physically, chemically and biologically stable.
- have gone through the same treatments as will the final product. For example, if the final product will be filtered, the tender sample must be filtered.
- be blended in the same proportions and of the same components/ingredients as the final product.

Deadline for review to ASN

Systembolaget always welcomes a Supplier, who wants a decision from Systembolaget further motivated / explained, to contact Systembolaget. In addition, the Supplier always has the right to have a decision reviewed by the Alcohol Assortment Board (ASN).

As previously announced on the Portal, ASN now refers in one of its decisions to the Law of appeal of decisions by specific authorities with public administration duties, and the deadline that is stipulated as three weeks. ASN argues that the law does not contain any restriction to authorities with public administration duties and finds it applicable to Systembolaget's decision, in the absence of a different regulation in another law or constitution. As a result of this decision, Systembolaget has entered this deadline in the general purchasing conditions of Systembolaget (Purchase Terms) from March 1, 2018. This means that any request for a review of a decision made by Systembolaget must be submitted to ASN within three weeks.

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739-28 France, Saumur blanc

Assortment:	Temporary Assortment Volume
Distribution step:	VI
Launch date:	2027-01-29
Deadline tender answer:	2026-08-02
Deadline tender sample:	2026-09-01
Contribution limit for repurchase:	See contribution limits on the Suppliers' portal
Competitive assessment:	Extended
Style and taste profile:	We are looking for a dry, origin typicity and fresh wine with yellow fruit and oak character.

Product requirements:

Price to consumer (SEK):	Max 299
Country of origin:	France
Volume:	750 ml
Packaging:	Bottle
Vintage:	2023 or younger
Available volume (units):	3 000
Designation of origin (as stated on the packaging):	AOP Saumur blanc
Other requirement:	Offerd producer must be an estate in Saumur. Please observe that only one product per producer can be offered.

The following mandatory information must be stated in the offer:

Product that will be offered

The following fields must be filled in: Price, Country of Origin, Volume, Vintage, Available volume, Designation of origin, Number per package and Alcohol content.
Other fields can be disregarded.

Contact details

To be filled in automatically

Information about the producer

All fields to be completed.

739-170 France, Roussette de Savoie

Assortment:	Temporary Assortment Volume
Distribution step:	VII
Launch date:	2026-12-18
Deadline tender answer:	2026-08-02
Deadline tender sample:	2026-09-01
Contribution limit for repurchase:	See contribution limits on the Suppliers' portal
Competitive assessment:	Extended
Style and taste profile:	We are looking for a fresh and origin typicity wine.

Product requirements:

Price to consumer (SEK):	Max 199
Country of origin:	France
Volume:	750 ml
Packaging:	Bottle
Vintage:	2025
Available volume (units):	3 600
Designation of origin (as stated on the packaging):	AOP Roussette de Savoie
Other requirement:	On the packaging as well as in the offer stated producer must be an estate located in Savoie. Please observe that only one product per producer can be offered.

The following mandatory information must be stated in the offer:

Product that will be offered

The following fields must be filled in: Price, Country of Origin, Volume, Vintage, Available volume, Designation of origin, Number per package and Alcohol content.
Other fields can be disregarded.

Contact details

To be filled in automatically

Information about the producer

All fields to be completed.

696-77 France, Côtes du Jura (2 purchases)

Assortment:	Temporary Assortment Volume
Distribution step:	VI
Launch date:	1 st : 2026-12-18 2 nd : 2027-03-18
Deadline tender answer:	2026-07-26
Deadline tender sample:	2026-08-25
Contribution limit for repurchase:	See contribution limits on the Suppliers' portal
Competitive assessment:	Extended
Other information:	Two wines will be purchased on this request.
Style and taste profile:	We are looking for a dry, fresh and origin typicity wine.

Product requirements:

Price to consumer (SEK):	Max 189
Country of origin:	France
Volume:	750 ml
Packaging:	Bottle
Vintage:	2024 or 2025
Available volume (units):	3 600
Grape composition:	Blend of savagnin and chardonnay. No other grape varieties may be included.
Designation of origin (as stated on the packaging):	AOP Côtes du Jura
Other requirement:	On the packaging as well as in the offer stated producer must be an estate located in AOP Côtes du Jura. Please observe that only one product per producer can be offered.

The following mandatory information must be stated in the offer:**Product that will be offered**

The following fields must be filled in: Price, Country of Origin, Volume, Vintage, Available volume, Designation of origin, Number per package and Alcohol content.
Other fields can be disregarded.

Contact details

To be filled in automatically

Information about the producer

All fields to be completed.

794-198 Mexico, mezcal (2 purchases)

Assortment:	Temporary Assortment Volume
Distribution step:	VI
Launch date:	1 st : 2027-09-17 2 nd : 2027-01-15
Deadline tender answer:	2026-07-19
Deadline tender sample:	2026-08-18
Contribution limit for repurchase:	No repeated purchase
Competitive assessment:	Normal
Other information:	Two beverages will be purchased on this request. 1 st : 2 400 bottles 2 nd : 1 200 bottles
Style and taste profile:	We are looking for two water clear, dry and full-flavored mezcals with a distinct raw material character.

Product requirements:

Price to consumer (SEK):	Max 399
Alcohol level according to label (vol. %):	Min 40
Country of origin:	Mexico
EU product category:	Spirit drinks
Volume:	700 ml
Packaging:	Bottle
Available volume (units):	2 400
Other requirement:	On the front label it must be clearly stated that it is a mezcal. The article must be delivered in packages of a maximum of 6 bottles. The tender sample must come in final packaging (packaging, size and label/design).

The following mandatory information must be stated in the offer:**Product that will be offered**

The following fields must be filled in: Price, Alcohol content, Country of Origin, Volume, Available volume and Number per package.
Other fields can be disregarded.

Contact details

To be filled in automatically

Information about the producer

All fields to be completed.

696-75 Austria, Kremstal, Grüner Veltliner

Assortment:	Temporary Assortment Volume
Distribution step:	IX
Launch date:	2026-12-18
Deadline tender answer:	2026-08-09
Deadline tender sample:	2026-09-08
Contribution limit for repurchase:	See contribution limits on the Suppliers' portal
Competitive assessment:	Extended
Style and taste profile:	We are looking for a fresh, aromatic and grape typicity wine.

Product requirements:

Price to consumer (SEK):	Max 179
Country of origin:	Austria
Volume:	750 ml
Packaging:	Bottle
Vintage:	2025
Available volume (units):	6 000
Designation of origin (as stated on the packaging):	Kremstal DAC
Other requirement:	Please observe that only one product per producer can be offered.

The following mandatory information must be stated in the offer:**Product that will be offered**

The following fields must be filled in: Price, Country of Origin, Volume, Vintage, Available volume, Designation of origin, Number per package and Alcohol content.
Other fields can be disregarded.

Contact details

To be filled in automatically

Information about the producer

All fields to be completed.

739-88 Great Britain, Strong Ale (2 purchases)

Assortment:	Temporary Assortment Volume
Distribution step:	1 st : X 2 nd : IX
Launch date:	1 st : 2027-02-19 2 nd : 2027-03-19
Deadline tender answer:	2026-08-09
Deadline tender sample:	2026-09-08
Contribution limit for repurchase:	See contribution limits on the Suppliers' portal
Competitive assessment:	Extended
Other information:	Two beverages will be purchased on this request Step: X: 24 000 ununits Step IX: 18 000 units
Style and taste profile:	We are looking for a full-flavored and balanced strong ale in british style.

Product requirements:

Price to consumer (SEK):	330 ml: max 29,90 440 - 500 ml: max 37,90
Alcohol level according to label (vol. %):	5,5 – 9
Country of origin:	Great Britain
EU product category:	Strong beer
Volume:	330 ml, 440 ml or 500 ml
Packaging:	Bottle or can
Available volume (bottles):	24 000
Beer style:	Ale > British-American Style > Strong ale
Other requirements:	The tender sample must come in the final packaging (type of packaging, size, and label/design). Please observe that only one product per producer can be offered. Please observe that the offered beer style must be stated on the front label.

The following mandatory information must be stated in the offer:

Product that will be offered

The following fields must be filled in: Cash refund (if the offer refers to a packaging with cash refund), Price, Alcohol content, Country of Origin, Volume, Available volume, Number per package and Beer style. Other fields can be disregarded.

Contact details

To be filled in automatically

Information about the producer

All fields to be completed.

739-124 Denmark, Norway or Finland, ale. (2 purchases)

Assortment:	Temporary Assortment Volume
Distribution step:	1 st : X 2 nd : VIII
Launch date:	1 st : 2027-03-05 2 nd : 2027-03-12
Deadline tender answer:	2026-08-09
Deadline tender sample:	2026-09-08
Contribution limit for repurchase:	No repeated purchase
Competitive assessment:	Extended
Other information:	Two beverages will be purchased on this request Step X: 36 000 units Step IX: 24 000 units
Style and taste profile:	We are looking for a nuanced, balanced and full-flavored beer.

Product requirements:

Price to consumer (SEK):	330 ml: max 30,90 440 - 500 ml: max 41,90
Alcohol level according to label (vol. %):	5 – 7,5
Country of origin:	Denmark, Norway or Finland
EU product category:	Strong beer
Volume:	330 ml, 440 ml or 500 ml
Packaging:	Can
Available volume (bottles):	36 000
Beer style:	Ale > British-American Ale > American Pale Ale Ale > British-American Ale > India Pale Ale Ale > British-American Ale > Hazy/ New England Pale Ale Sour Beer > Other Sour Beer Sour Beer > Gose and Lichtenhainer Sour Beer > Berliner Weisse
Other requirements:	Please observe that only one product per producer can be offered. The tender sample must come in the final packaging (type of packaging and label/design). Offers can not refer to products with a launch in TSV or FS in 2026 or 2027.

The following mandatory information must be stated in the offer:**Product that will be offered**

The following fields must be filled in: Cash refund, Price, Alcohol content, Country of Origin, Volume, Available volume, Number per package and Beer style.
Other fields can be disregarded.

Contact details

To be filled in automatically

Information about the producer

All fields to be completed.

739-89 Sweden, spring beer (4 purchases)

Assortment:	Temporary Assortment Volume
Distribution step:	1 st , 2 nd and 3 rd : X 4 th : IX
Launch date:	1 st : 2027-02-19 2 nd : 2027-02-26 3 rd : 2027-03-12 4 th : 2027-03-05
Deadline tender answer:	2026-08-09
Deadline tender sample:	2026-09-08
Contribution limit for repurchase:	No repeated purchase
Competitive assessment:	Normal
Other information:	Four products will be purchased on this request Step: X: 42 000 unnits Step IX: 36 000 units
Style and taste profile:	We are looking for a pale spring beer.

Product requirements:

Price to consumer (SEK):	330 ml: max 23,90 440 ml: max 28,90 500 ml: max 31,90
Alcohol level according to label (vol. %):	4 – 7,5
Country of origin:	Sweden
EU product category:	Strong beer
Volume:	330 ml, 440 ml or 500 ml
Packaging:	Bottle or can
Available volume (bottles):	42 000
Beer style:	Note that a beer style within 'Ale' (at level 3), 'Lager' (at level 3) or 'Wheat Beer' (at level 2) should be specified under the heading 'Product offered'.
Other requirements:	The beer should have a clear connection to the spring through its name and label design. The reference is not open to contract brewed products. Please observe that only one product per producer can be offered.

The following mandatory information must be stated in the offer:**Product that will be offered**

The following fields must be filled in: Price, Cash refund (if the offer refers to a packaging with cash refund), Alcohol content, Country of Origin, Volume, Available volume, Number per package and Beer style. Other fields can be disregarded.

Contact details

To be filled in automatically

Information about the producer

All fields to be completed.